

IIRM

(A Joint Initiative of IRDAI and Govt of Telangana)



**Admissions
OPEN**

PGDM 2020-22

2-Year Master's Level Residential Program

Your Window to the World of Financial Services

Welcome to *IIRM*



Dr. T. NARASIMHA RAO
Professor & Managing Director



DR. SUBHASH C. KHUNTIA
Chairman IRDAI & IIRM

To strengthen education in various areas of the Financial Services Sector, Insurance Regulatory and Development Authority of India (IRDAI) and the state Government took the initiative of setting up IIRM at Hyderabad.

The Institute of Insurance and Risk Management is an effort in the direction of establishment of an Institute of Global Standards, catering to all aspects of Financial Services. It has been conceived as a Centre of Excellence for advanced Research and Training in the areas of Financial Services, Insurance, Risk Management, Pension Fund Management, Actuarial Science, Analytics and the other needs of the Indian economy.

The Institute approved by AICTE, Ministry of HRD, Government of India offers a wide variety of Courses / Programs / Specializations to meet the needs of various companies / entities in the Financial Services sector. The rapid strides made by the Information Technology in Insurance, Banking, Regulations and Compliances have opened up many more opportunities for the students of IIRM. In addition to the specialized knowledge inputs, the Institute facilitates development of students per se so that they can excel in the deployment of Soft Skills in the areas chosen by them.

Also, in addition to Regular and Adjunct / Part Time / Visiting Faculty, the Institute is able to attract several serving professionals from industry, who share their rich experiences with the students of the Institute. The internships and placements facilitated by the Institute give an opportunity for the students to realize their career objectives.

This has been possible because of the active involvement of various Insurance Companies, Banks, IT Companies and other entities in the respective Value Chains. The requirements for informed professionals has never been felt more acutely than today and therefore it has been the endeavor of the Institute to prepare students to the exacting demands of the entire gamut of the Financial Services industry.

By its own goals and objectives, the Institute is uniquely placed to offer a platform to all those who look to the ever growing opportunities in the Services Sector. You are most welcome to join IIRM and experience for yourself the excitement in studying at a premier Institute.



ABOUT IIRM

IIRM, a joint initiative of IRDAI & Govt. of Telangana State and approved by AICTE, has been in existence for over a decade and is mandated to deliver excellence in education that meets the changing needs of the fast growing industry and economy at large.

IIRM is one of its kind in the world (Promoted by the Regulator in the country). The Institute has been in the field of Education since 2002 imparting knowledge, skills, to students aspiring careers in Financial services focusing on Insurance and other allied sectors.

IIRM has launched new initiatives in 2015 offering a Two year PG Diploma in Management, with a combination of electives offering opportunities to the candidates to occupy managerial positions in the areas of Finance, Financial Services, Insurance, Risk Management, Analytics, Actuarial Science etc. These courses are reviewed by our Academic Governing Council which consists of experts of the industry.

IRDAI

Insurance Regulatory and Development Authority of India constituted by an Act of Parliament, is a Promoter of IIRM.

PGDM

2-Year Master's Level Residential Program



PGDM : Business Analytics & Risk Management (Limited Seats)

www.iirmworld.org.in

Board of Directors

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Member (Distribution), IRDAI

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VC & MD, TSIIC Limited

Chartered Accountant M/s Anandam & Co.

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Chief Research Scientist (Retd.) Indian Institute of Science

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Actuary & Former Chairman, LIC of India

Member (Actuary), IRDAI

Head-Centre of Excellence in Analytics, IDRBT

Economist & Professor

Ex-Member (Life), IRDAI

MD & CEO, Raheja QBE General Insurance Co.

CEO, Apollo Munich Health Insurance

MD, Shriram Life Insurance Co.

Chairman, L.V. Prasad Eye Institute

ED, Star Health & Allied Insurance Co.

Economist & Former Chairman, NABARD

Professor & MD, IIRM

Faculty

Marketing

Dr. V. V. K. Mohan, Professor & Principal

Dr. Ashok Kumar Patnaik, Faculty

Mr. Anirudh Reddy, Faculty

Analytics & IT

Dr. A. N. K. Prasannanjaneyulu, Sr. Faculty

Mr. A. Deepak Kumar, Faculty

Ms. Ch. Srivalli, Faculty

Actuarial Science

Mr. G. Srimannarayana, Faculty

Mr. Sudheer Raj, Faculty

Mr. Sayi Tteja Vepa, Faculty

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General Management & HRM

Ms. C. Madhavi Prasad, Sr. Faculty

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Ms. J. Jayashree S. Murthy, Adjunct Faculty

Finance & Accounts

Mr. Sathya Vittal .D, Sr. Faculty

Dr. Chilukuri Vijendra, Faculty

Mr. P. V. Vijay Kumar, Faculty

Mr. Venugopal Rajamanuri, Adjunct Faculty

Risk Management

Mr. S. Ravi Prakash, Sr. Faculty

Mr. Atmaram Cheruvu, Adjunct Faculty

Insurance

Ms. K. Kiranmayi, Sr. Faculty

Ms. Ruchi Malhotra, Faculty

Mr. G. Venkata Ramana, Adjunct Faculty

Campus Infrastructure

CLASSROOMS

The Institute has well-furnished conference halls and classrooms. The Institute also has modern audio-visual equipment, which caters to the needs of the students and the participants for their class room work, conferences, training programs and seminars.

LIBRARY

Library is an excellent Learning Resource Center for students and faculty. Users can access Books / Journals / real-time Case Studies. It offers a range of information services to support the learning process set to the highest professional standards. The place is stocked with national and international journals.

IT LAB

Computer Centre is well equipped with a state-of-art Local Area Network (LAN), providing multi-user environment & terminals on a windows platform. Facilities include contemporary packages like Microsoft Office Productivity Tools (Excel, Access, SPSS, etc.). Students of Analytics are imparted, skills in Statistical & Analytics software packages enabling them to know R, TABLEAU, PYTHON, HADOOP etc.

HOSTEL

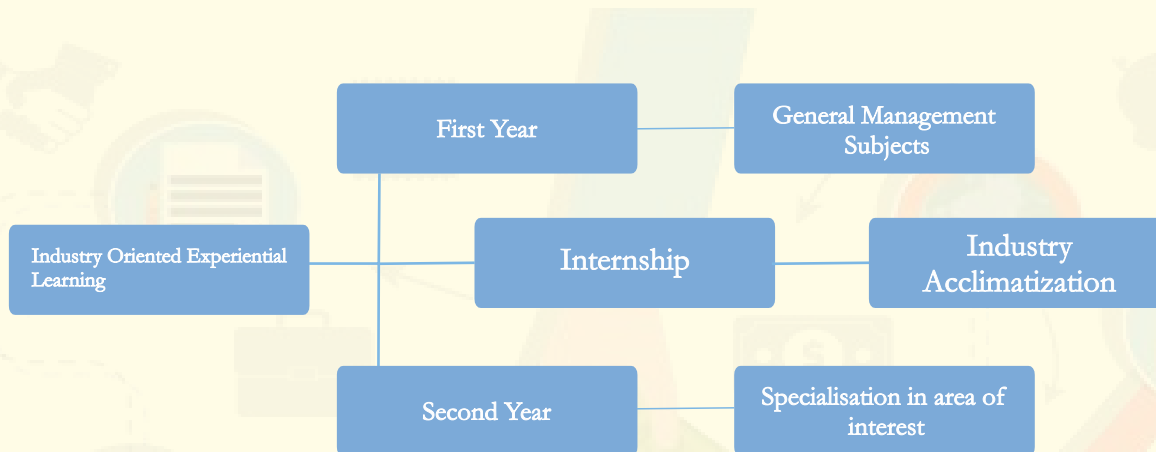
The Institute has separate Hostel Facilities for boys and girls. The rooms are provided on Triple sharing basis. The facilities provided include laundry, Wi-Fi and Gymnasium for the boys and girls.

CANTEEN

The canteen of the institute is spacious and equipped with comfortable dining furniture. It provides hygienic and nutritious food to the students. The students decide the weekly menu according to which meals are prepared and served. Canteen staff is conscious about the cleanliness and quality of food in a hygienic manner.

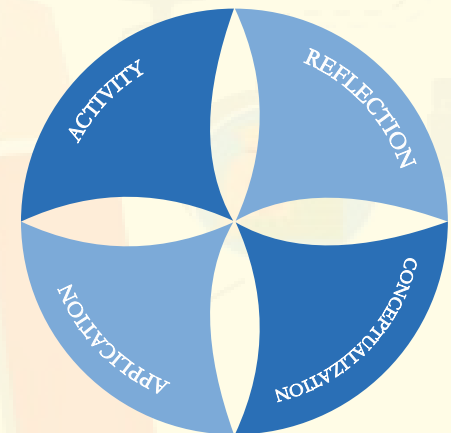


Course Structure



IIRM constantly evolves area of specialisation in tune with the contemporary economic environment, the combination of specialisations is the key factor for potential career growth.

Guidance is provided to the students to select appropriate specialization in-accordance with their aptitude and academic profile.



*A Combination of Risk Management & Business Analytics is highly Specialised Course which has limited seats, it is not part of the regular fee structure.

It involves understanding, analysing and addressing risk to make sure organisations reach their objectives.

For those who crave to benefit from a better understanding of how the financial side of business operates.

To equip you demystify data and enable you with concrete skills you can apply in your everyday decision-making to benefit from the same data processed optimally.

Students for this specialisation will be equipped with practical and theoretical advances in Finance , Statistics and Economics.

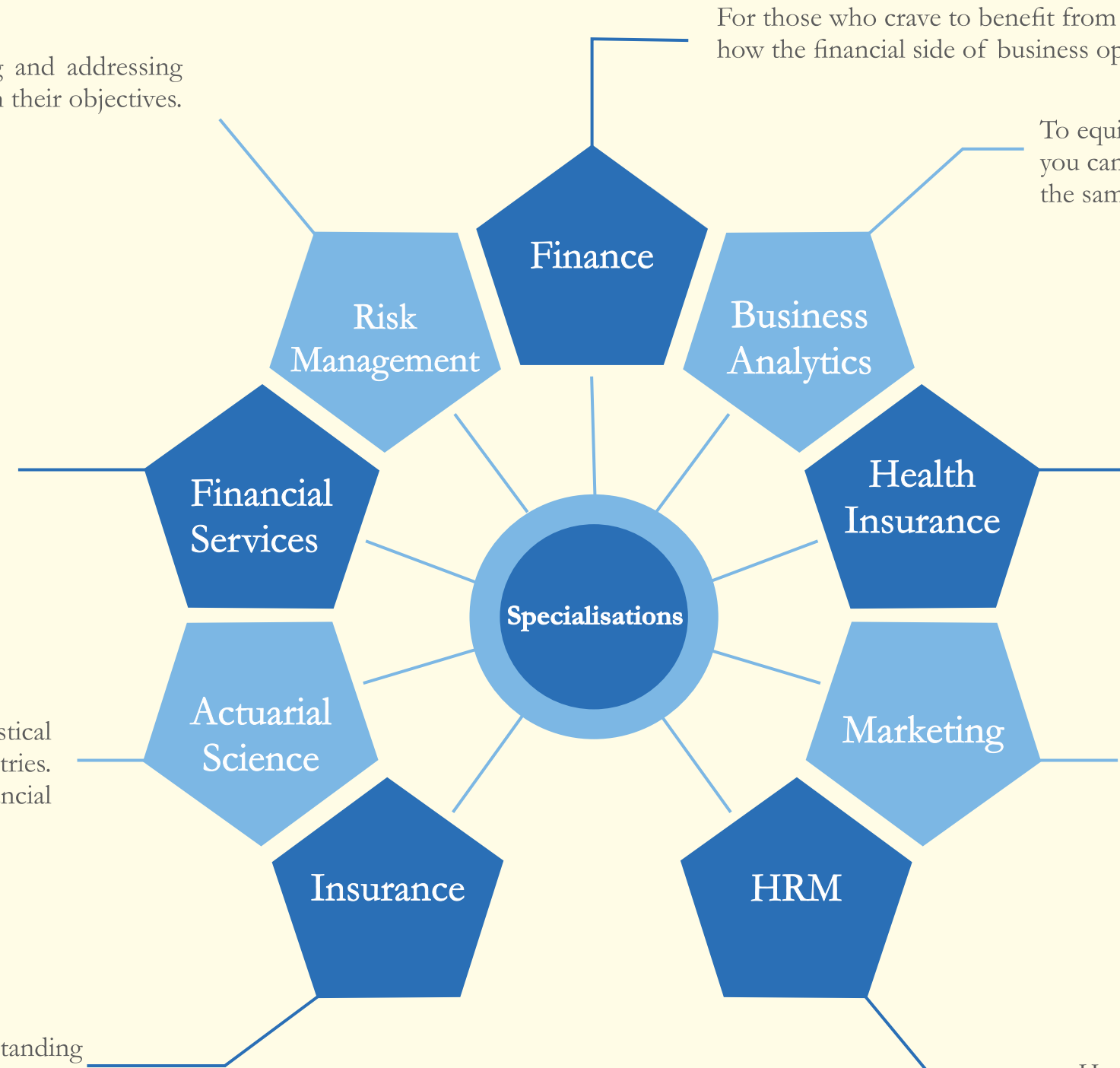
For those who wish to offer a safeguard against any financial Losses triggered by uncertain health issues & at the same time dismissing anxiety and mental pressure.

To master the discipline that applies Mathematical and Statistical methods to assess valuations and risks in financial industries. Actuaries are trained professionals who analyse the financial consequences of risk.

This specialisation helps students to make effective Marketing decisions in various areas of Strategy framing, Advertising, Branding, etc.

Here the students are given comprehensive understanding of the insurance industry with a blend of domain knowledge and managerial skills.

Human resources is to ensure that the organizations are able to accomplish success through people with an emphasis on implementing policies and processes.



Life @ IIRM



Life @ IIRM



Eligibility and selection process

PGDM

2 Years full time Master's level Residential Program. Fresh batch starts in the month of July, 2020.
2 Years full time Master's level Residential Program Specialized in Risk Management and Business Analytics - (Limited seats only)

ELIGIBILITY CRITERIA

Any graduate from a recognized university with minimum 50% marks and valid scores of CAT / XAT / MAT / ATMA / GMAT / CMAT / Any state level management test. Candidates who are writing their final year exams can also apply. Those having qualification like AMIE or equivalent will also be considered for admission.

SELECTION PROCESS

Selection is based on the scores submitted and personal interview.
Scholarships are available for students with good academic background and high scores in National Entrance Test (CAT / MAT / XAT).

For details call

MOBILE : 81063 60044
WHATSAPP : 81063 60044

How To Apply

Apply online or download application from website and send along with a DD for Rs.500/- favouring **Institute of Insurance and Risk Management** (payable at Hyd.)

Institute - Industry - Interface



IIRMIGHT'S



P. Divya Chandana
PGDM (2017-19)
Placed at IBM India

IIRM is a place where you come with dreams, and move out turning those into reality! It gave me ample opportunities to learn & grow in all aspects of life. Irrespective from where you belong you will always get the homely treatment. Commitment & discipline are the backbones of the 2-year programme which has helped me to become better student and top of it a better human being. The well-defined structure semester wise is what I loved. I knew every day, what I have to learn. IIRM has understood my reserve points and made sure that by the end of the program I overcome them. I still remember the dialogue from mentors- "INTERNSHIP IS GOING TO BE YOUR BEST EXPERIENCE" and yes, it was my best.



Arjun R
PGDM (2017-19)
Placed at Marsh India
Insurance Brokers Pvt. Ltd.

Applying at IIRM for the two years PGDM course in Insurance and Risk Management was one of the best decisions I have ever made in life. Though initially, I didn't join this college for pursuing Insurance as my core specialization, but after interacting with various faculties and my classmates, I developed an interest for Insurance and this interest has developed over the two years and finally has created a career path for me. Classes are conducted by experienced faculties who gives us a blend of both theoretical knowledge and what is practiced in the real world. IIRM understands that practical knowledge is very much important for the overall growth of the student. To enhance the practical knowledge, students are sent for 3 months of internship and frequent seminars are conducted by subject domain experts. Two years at IIRM was definitely an enriching experience for me and I am proud to be an alumnus of IIRM.



Rohit Prasad
PGDM (2017-19)
Placed at Beyontec

During my two years at IIRM, I was exposed to various public speaking activities which helped me to develop myself as an individual and gain more confidence and knowledge and I was able to meet and interact with people from different backgrounds which has helped me to interact with diverse people. The Institute also takes immense efforts to see that the students are having a proper theoretical knowledge of the subjects offered. Lastly I would like to thank all my faculty for the support and encouragement given to me.



Vishal Pandey
PGDM (2017-19)
Placed at IFFCO-Tokio
General Insurance Company

"I got placed in IFFCO Tokio, a leading and trustful company in insurance sector and this would not have been possible without the IIRM faculty team. They helped a lot throughout the 2 year course and always motivated me to get the best job. I feel honoured to be a part of IIRM, where placement team has facilitated me to get a good career start."



Rajat Subhra Debnath
PGDM (2017-19)
Placed at IBM India Pvt. Ltd.

IIRM gave me the right exposure to be at par with the market needs and made me feel comfortable and confident in my career. At IIRM, I had countless opportunities to develop my overall management skills and knowledge. Faculties, with valuable experience, helped me to quickly grasp the domain knowledge and to get an idea about the market scenario. Thanks to IIRM for adding value to my career.



P. Kranthi Kumar Reddy
PGDM (2017-19)
Placed at S & P Global
Hyderabad

I take pride in being a student of IIRM and now being an employee of a world's renowned MNC (S&P GLOBAL). For me, Life at IIRM has been breath-taking and enriching. The environment not only helped me in imbibing knowledge but also in developing my overall personality, fueling confidence in me. IIRM has achieved excellence in imparting high quality education with prime focus on holistic learning and inculcating competitive abilities in students which has helped immensely. My sincere thanks to all the Faculty members, mentors and everyone in IIRM for their support and altruism. They have played a very crucial role in shaping me & proved me right, in selecting IIRM over other colleges. I'm carrying along with me beautiful memories of this place and will always cherish them.

Some of our Esteemed Recruiters

IIRM – HYDERABAD



ACADEMIC
BLOCK

MEN'S
HOSTEL



WOMEN'S
HOSTEL



CANTEEN



Admissions Open 2020-22



www.iirmworld.org.in

IIRM – HYDERABAD

Financial District, Gachibowli, Hyderabad - 500032.

E-mail

admissions@iirmworld.org.in

queries@iirmworld.org.in

Toll Free: 1800 4252 041

Tel : 040- 2300 0005

M: 810 6360 044, 965 2740 909

WhatsApp 810 6360 044

Follow us on:



PGD - Post Graduate Diploma

- Investment Planning & Life Insurance
- General Insurance
- Risk Management

PGD is a One Year PG Program in Investment Planning & Life Insurance, General Insurance & Risk Management in addition to other courses offered by the Institute. On successful completion, candidates get opportunities to be absorbed in Insurance Companies, Banks, IT and other Companies.

The courses are accredited by the Chartered Insurance Institute, London (CII) and also recognized by Insurance Institute of India, Mumbai (III), Institute of Risk Management, London (IRM).



Course Content

The subjects are continuously reviewed to suit new developments and Industry needs. Latest case studies will be used as part of Teaching Methodology.

Investment Planning & Life Insurance

- Insurance and Investment plans.
- Life Insurance - underwriting and claims management.
- Practical aspects of life Insurance business.
- Premium calculation and risk assessment.
- Sales and marketing of Insurance products and services.
- Retirement planning and benefits.
- Actuarial aspects of Life Insurance.
- Role of Agents, Brokers (including banc assurance) in Insurance.
- Legal environment (Statutory & applicable Business Acts).

Risk Management

- Risk Identification Process.
- Risk Control Mechanisms.
- Risk Financing.
- Quantitative Risk Management (QRM).
- Alternative Risk Transfer - Captives, Self-Insurance and Catastrophic bonds (CAT).
- Catastrophic Modeling.
- Enterprise Risk Management.
- Risks in Financial Institutions.
- Mergers and Acquisitions.
- Operational Risk Management.
- Credit Risk Management.
- Market risk - Bonds, Equities, Commodities and Forex.
- Options and Futures.
- Cyber and Technical Risk Management.
- Regulatory Risk.

The subjects taught will broadly cover the following topics :

General Insurance

- Motor Insurance -Underwriting & Claims.
- Health Insurance-Underwriting & Claims.
- Agriculture Insurance-Yield based as well as Parametric covers - Underwriting & Claims.
- Property Insurance & Loss of Profits Insurance-Underwriting & Claims.
- Engineering Insurance including Advanced Loss of Profits Insurance-Underwriting & Claims.
- General Liability, Management Liability, Professional Liability Insurance-Underwriting & Claims.
- Marine-Cargo & Hull Insurance-Underwriting & Claims.
- Insurance Loss assessment and Loss Surveys.
- Operational Risk Management- Property, Project and Liability.
- Actuarial aspects of General Insurance.
- Role of Brokers and Agents (including banc assurance) in Insurance.
- Legal Environment (Insurance law, Contract Act, Companies Act).
- Consumer protection Act, Arbitration Act, Public Liability Insurance Act.
- Motor Vehicles act, Insurance Ombudsman etc..

“ For all the courses in addition to the above topics, general subjects like, Business Environment, Principles of Accounting, ICT for Business Applications and Statistics for Business will also be covered.”

“

The Course Accredited with CII, London
One Year Courses or Approved by AICTE
Industry relevant Curriculum

Career opportunities in Banks, Financial Institutions, Insurance
Companies, Mutual Funds, Wealth Management, IT etc., ”



IT – Tools, Business Communication and Developmental Skills will be part of Curriculum

ELIGIBILITY CRITERIA : Graduate / Post Graduates in any discipline from a recognized University. Those who are appearing for their final examinations can also apply. Admissions will be based on Personal Interview.

Duration : One Year
(Approved by AICTE)

Course Fee : ₹ 2.70 Lakhs

Course Starts : July, 2020

PGD A & AS

Post Graduate Diploma In Analytics And Actuarial Science

One Year Program

(Approved by AICTE)

Course Content

The subjects are continuously reviewed to suit new developments and Placement opportunities.

The course curriculum will broadly cover the following subjects :

General

1. Introduction to Economics
2. Principles and Practices of Insurance & Banking
3. Fundamentals of Finance, Accounting & Investments
4. ICT for Business Applications

Program

PGD A&AS is a One Year Program in Analytics and Actuarial Science. The course offers a unique combination of domain knowledge in Analytics & Actuarial Science with practical inputs in Data Analytics.

The program trains the students to excel in wrangling with data, particularly large amounts of data, to help organizations gain competitive advantage. It offers a combination of sophisticated quantitative and computing skills together with grounding in management principles.

The job requirements of entry executives in the Actuarial & Analytics departments have been ascertained and the subjects of the Course have been planned.

This program offers opportunities in the financial services as well as in IT services. While doing their jobs, persons can advance their careers by writing various subjects of the Chartered Institutions. The course is aimed at ensuring growth of Analytics and Actuarial Science in India and is equivalent to Post Graduate Certificate in Management.

Business Analytics

1. Understanding Business Analytics
2. Data Mining, Analysis and Reporting
3. Introduction to Big Data
4. Introduction to Data Science
5. Analytics Tools: R, Advanced Excel, SAS & Tableau

Actuarial Science

1. Financial Mathematics
2. Probability and Statistics
3. Stochastic Models
4. Contingencies
5. Statistical Methods

Eligibility

Any Graduate with Knowledge of Mathematics/ Statistics/ Economics. Persons writing their final exams can also apply. Admissions will be based on personal interview.

Duration : One Year
(Approved by AICTE)
Course Fee : ₹ 2.70 Lakhs,
Course Starts : July, 2020

Post Graduate Diploma In Actuarial Science

One Year Program
(Approved by AICTE)



You want an intellectually
Challenging Degree & Career

Make a difference
through numbers

Real life application
with great impact

Why Actuarial Science

Importance of Actuarial Science

Actuarial science is the discipline that applies mathematical and statistical methods to assess risk in financial industries. Actuaries are trained professionals who analyze the financial consequences of risk. They use mathematics, statistics, and financial theory to provide advice and solutions for business and societal issues.

Actuaries are excellent risk managers. They work in specialized areas of Banking, Retirement, Benefits, Healthcare, Investments and Insurance, or for any large organization where risk management plays an important role, or for a consultancy advising on different projects. The actuarial profession has consistently been rated one of the top jobs in the world. It is a prestigious profession with a wide range of opportunities.

Why Actuarial Science

- ➔ Globally portable Qualification
- ➔ Openings in Banks, Insurance Companies, Accounting Firms, Investment Firms, Mutual Funds, etc.
- ➔ Can become consultants
- ➔ Qualification helps to migrate to IT and Analytics

Program

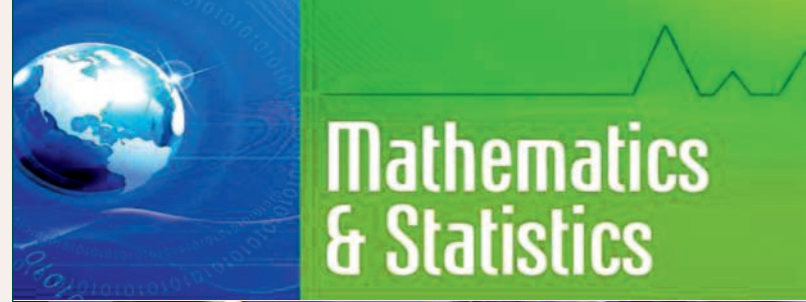
PG DAS is a One Year Program in Actuarial Science with two semesters. The curriculum for PGDAS has been designed by IIRM with great care and vision to pass professional examinations conducted by various Actuarial Societies. The course is aimed at ensuring growth of Actuarial Science in India and is equivalent to Post Graduate Certificate in Management.

Course Structure

- Provides detailed and specialized knowledge and a critical understanding of best practices within the industry.
- Will enable you to apply newly gained knowledge and skills at your work place.
- Develops independent learning abilities and transferable skills.
- Extends and develop career path and pursues professional development.
- PGDAS Course has been granted VEE Credits for 3 Subjects from SOA (Society of Actuaries), USA

Course Content

- These subjects are continuously reviewed to suit new developments and Placement opportunities.
- The New course curriculum will broadly cover the following subjects:
- Introduction to Economics
- Principles and Practice of Insurance & Banking
- Fundamentals of Finance, Accounting & Investments
- IT for Business Applications (SAS, R Programing and Advanced Excel)
- Actuarial Statistics [CS1]
- Risk Modelling & Survival Analysis [CS2]
- Actuarial Mathematics [CM1]
- Loss Reserving & Financial Engineering [CM2]
- Business Finance [CB1]
- Business Economics [CB2]



Eligibility

Any Graduate with Knowledge of Mathematics / Statistics/ Economics. Persons writing their final exams can also apply. Admissions will be based on personal interview.

Duration : One Year
(Approved by AICTE)

Course Fee : ₹ 2.70 Lakhs

Course Starts : July, 2020

PG Diploma in Business Analytics

(Approved by AICTE)

Program

PGDBA is a One Year Program in Analytics. The course offers a unique combination of domain knowledge in Analytics with practical inputs. Data analytics is helping to usher in a digital revolution and driving revenues for Companies across the Industry like Retail, Banking, Insurance etc. Approximately nearly a fifth of the IT companies world wide plan to hire for Business Analytics skills in the next 12 months.

Course Objectives

The course is designed to prepare students for a career in Analytics and enhance capabilities and effectiveness of working professionals already in this field. The Objectives of the program are to :

- Provide students with an overview and current status of Analytics in India.
- Prepare the students in understanding Analytics by providing them relevant Concepts of Mathematics, Statistics and Information Technology.
- Train the students in the usage of various Analytical Tools available.
- Understand role of Analytics in the current e-commerce Industry.
- Discuss innovative strategies for marketing of various products using Analytics.



Importance of Analytics and Big Data

Analytics is a field of data analysis. Analytics often involves studying past historical data to research potential trends, to analyze the effects of certain decisions or events, or to evaluate the performance of a given tool or scenario. In today's business world the companies that are getting ahead are using lots of analytics to make the right decisions.

Big Data is an evolving term that describes any voluminous amount of structured, semi-structured and unstructured data that has the potential to be mined for information. Big Data Analytics is the process of examining large data sets containing a variety of data types. This data, when captured, formatted, manipulated, stored and analyzed can help a company to gain useful insight to increase revenues, get or retain customers and improve operations.

Career Opportunities in Business Analytics

Individuals who have ability to analyze and draw insights from large pool of data are receiving higher pay than IT professionals. In India, the following industries are recruiting more of Analytics Talent:

- ➔ Market Research Analyst.
- ➔ Data Scientist
- ➔ Management Analyst.
- ➔ IT & Consulting
- ➔ Social Media Organizations
- ➔ E-Retail Companies
- ➔ Pharma Sector
- ➔ Defence & Government Agencies
- ➔ Manufacturing
- ➔ Banking & Financial Sector
- ➔ Supply Chain Management
- ➔ Project Management or Consultancy and Many More....
- ➔ There is acute shortage of Analytics Professionals in the World today.

Course Content

The subjects are continuously reviewed to suit new developments and Placement opportunities.

The course curriculum will broadly cover the following subjects :

- ➔ Statistics for Analytics
- ➔ Economics for Analytics
- ➔ Principles and Practices of Insurance & Banking
- ➔ Fundamentals of Finance, Accounting & Investments
- ➔ Introduction to Marketing & Market Research
- ➔ Computer Systems and Architecture
- ➔ Design of Algorithms
- ➔ Database Management Systems
- ➔ Data Management and Data Mining
- ➔ Stochastic Processes and Modelling
- ➔ Understanding Business Analytics
- ➔ Life Cycle of Business Analytics
- ➔ Metrics in Business Analytics
- ➔ Basics of Machine Learning
- ➔ Introduction to Big Data
- ➔ Analytical Tools: R, Advanced Excel, SPSS, Tableau, SAS, SQL and Python

Eligibility

Any Graduate with Knowledge of Mathematics / Statistics.

Persons writing their final exams can also apply. Admissions will be based on personal interview.

Duration : One Year
(Approved by AICTE)
Course Fee : ₹ 3.20 Lakhs
Course Starts : July, 2020